



LOUDOUN FREE CLINIC

A Claude Moore Foundation Grantee

ANNUAL REPORT TO THE COMMUNITY

July 1, 2019—June 30, 2020



Providing primary and specialty care to uninsured low-income adults in Loudoun County

It is a privilege to serve as the Chairman of Loudoun Free Clinic's Board of Directors. The Board is committed to ensuring that our clinic is a valuable member of the healthcare network within Loudoun County, and that we provide high-quality care to those in need.

When I joined the Board of Directors back in 2015, little did I know the changes that would happen over the next 6 years. I learned how much the clinic is needed and how important relationships are with our fellow non-profits, especially those in the healthcare arena. We have worked hard to make the public aware of the need that exists in a county that is very affluent. People tend to forget these things when they live in an area where it seems most people don't have that need...but many do. We will always push forward to make sure the need is known, and met, in our community.

2020 was a trying year for all of us due to COVID-19. At the clinic, although many volunteers stepped back due to safety concerns, we kept our doors open and continued to care for patients. We also welcomed Maribeth Sheehan as our new Executive Director. She came on board and immediately had to address how the clinic was going to change its operations during a global pandemic. Thanks to her work, along with our staff and remaining volunteers, the clinic was able to accommodate a significant increase in demand for our services. It comes with much pride that our team was able to step up and help many new patients.

While we grew and changed as an organization during 2020, we remained true to our mission. We seek relationships and partnerships within the community. We strengthen our service delivery. Many Loudoun residents—our friends and neighbors—rely on our services. As always, we hope to be a beacon for those in our community who struggle with the realities of high healthcare costs.

*—Bill Schmidt
Board Chair, Loudoun Free Clinic*

OUR MISSION

Our Mission is to support healthcare services for Loudoun County residents who, as a result of economic or other barriers, would otherwise do without.

ABOUT US

Serving the Loudoun community since 1998, we coordinate visits, medications, tests, and surgeries for preventative care as well as for people struggling with acute and chronic medical conditions. All in-clinic treatments are provided at no cost to our patients.

We are funded entirely by grants and donations. Our small staff and dedicated volunteers, as well as generous partner providers in the community, create the team that provides high-quality healthcare to our patients.



ALIVE AND GRATEFUL

I am here today to write this, thanks to help I received from Loudoun Free Clinic. It's been more than 10 years since I came to the clinic for the first time with my diabetes totally out of control, heart problems, and serious other health issues which were about to kill me. I could not walk 20–30 feet without stopping to catch my breath and leaning forward to relieve the pressure on my back. I was scared—no, terrified—that I was very close to dying and leaving my children alone—at the time they were 8 and 9 years old.

Like me, there are hundreds of other people that owe our lives and well-being to the services and wonderful men and women that work at the clinic. With their dedication and love, they have helped me and others to be here today. To the members of the clinic—my admiration and gratitude for all that you do!

—*R.M.*



TRULY BLESSED

For me and my family, being part of Loudoun Free Clinic is one of the best things that could have happened to us. It has truly been a blessing. Loudoun Free Clinic is an organization that is so dedicated to its goal of helping others. I am one of the recipients of such help for the past few years. I have many pre-existing conditions that would have been impossible to keep under control without the continuous help of the free clinic. I truly would not be able to live without this medical assistance, as my economic situation does not permit this. The free clinic has also provided my wife and daughter the necessary medical assistance they need to maintain their health. Just like my family and many others who rely on this medical assistance, we are truly grateful for everything the free clinic has done and continues to do for us. We feel truly blessed to form a part of the Loudoun Free Clinic family.

—*The S. Family*



PATIENT ELIGIBILITY



Loudoun Free Clinic serves adult Loudoun County residents who are uninsured and earn at or below 300% of the Federal Poverty Level. We are also a member-only clinic, so people need to go through an eligibility process to become patients, and have to renew membership on a regular basis by providing tax returns and other documents.

2021 FEDERAL POVERTY LEVEL GUIDELINES FOR THE 48 CONTIGUOUS STATES (ANNUAL INCOME)

Number of Persons in Household	100%	133%	138%	150%	200%	300%
1	\$12,880	\$17,130	\$17,774	\$19,320	\$25,760	\$38,640
2	\$17,240	\$22,929	\$23,791	\$25,860	\$34,480	\$51,720
3	\$21,960	\$29,207	\$30,305	\$32,940	\$43,920	\$65,880
4	\$26,500	\$35,245	\$36,570	\$39,750	\$53,000	\$79,500
5	\$31,040	\$41,283	\$42,835	\$46,560	\$62,080	\$93,120
6	\$35,580	\$47,321	\$49,100	\$53,370	\$71,160	\$106,740
7	\$40,120	\$53,360	\$55,366	\$60,180	\$80,240	\$120,360
8	\$44,660	\$59,398	\$61,631	\$66,990	\$89,320	\$133,980

Add \$4,540 for each person in household over 8 persons

PATIENTS SERVED IN FY2020

4,955
In-Clinic &
Virtual Visits

at a Value of
\$776,500



973
Unique Patients

FROM THE EXECUTIVE DIRECTOR



Mary Elizabeth Sheehan
RN, MBA

Loudoun Free Clinic
Executive Director

Greetings,

I have the honor of serving as the Executive Director of Loudoun Free Clinic. We are a patient-centered, high-quality health care home for low-income and uninsured adults in Loudoun County. We believe in providing a respectful environment for both staff and patients. Our success has been dependent on, and will continue to depend on, the community at large for financial and volunteer support. The number of Loudoun County residents that qualify for care continues to increase. We are committed to our growth and ability to care for those who need us.

We were recently granted generous financial support from the Claude Moore Charitable Foundation. With their commitment, we will be renovating our physical space to increase capacity, increase employee safety, and maintain high-quality care standards. The renovation has been made possible by countless hours of professional services from E4H Architecture, Hammes, and WSP.

Loudoun Free Clinic will continue to provide the very best in healthcare to our patients and to collaborate with all of Loudoun County's safety net partners. It is an honor to serve and to drive toward a healthier community. We believe everyone deserves good health.

To all our supporters, we thank you and hope we can continue to count on you to help us build a better future for all.

—Mary Elizabeth Sheehan

FY2020 FINANCIALS

ASSETS

CURRENT ASSETS

Cash and Cash Equivalents	\$438,772
Contributions Receivable	\$174,710
Prepaid Expenses	\$4,905

TOTAL CURRENT ASSETS \$618,387

PROPERTY & EQUIPMENT

Office & Medical Equipment	\$168,033
Less: Accumulated Depreciation	-\$124,399

TOTAL PROPERTY & EQUIPMENT \$43,634

TOTAL ASSETS \$662,021

LIABILITIES & NET ASSETS

CURRENT LIABILITIES

Accounts Payable	\$5,781
Accrued Payroll Liability	\$24,152
Accrued Leave	\$23,322
CARES Act PPP Loan Payable (Note 8)	\$140,500

TOTAL CURRENT LIABILITIES \$193,755

NET ASSETS

Without Donor Restrictions	\$368,075
With Donor Restrictions	\$100,191

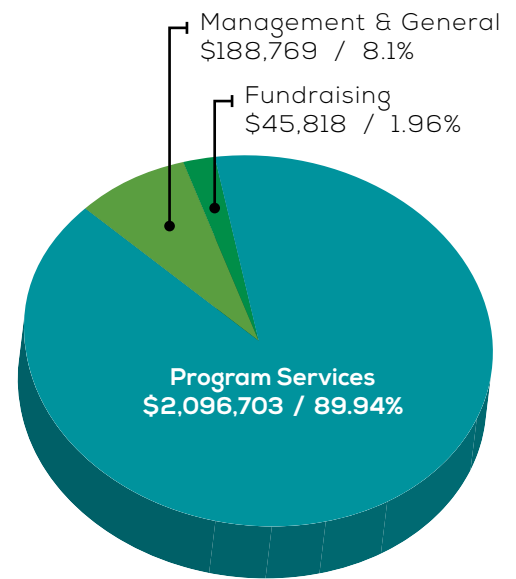
TOTAL NET ASSETS \$468,266

TOTAL LIABILITIES & NET ASSETS \$662,021

The Catoclin Foundation, Inc. dba Loudoun Free Clinic

**Statements for Fiscal Year
Ended June 30, 2020**

EXPENSES



TOTAL EXPENSES \$2,331,290

REVENUES & SUPPORT

	Without Donor Restrictions	With Donor Restrictions	TOTAL
Contributed Goods & Services	\$1,433,073	–	\$1,433,073
Donations	\$340,338	\$139,371	\$479,709
Local Grants	\$279,485	\$150,00	\$429,485
Gala Event, Net of Expenses of \$19,978	\$44,526	–	\$44,526
Interest Income	\$4,756	–	\$4,756
Loss of Disposal of Equipment	-\$860	–	-\$860
Net Assets Released from Restriction: Satisfaction of Grant Restriction	\$255,681	-\$255,681	–
TOTAL REVENUES & SUPPORT	\$2,356,999	\$33,690	\$2,390,689

OUR DONORS

Loudoun Free Clinic's donors make all of our patient care and community impact possible. We thank you all.

DONORS WHO GAVE \$500+ IN FY2020

100 Women Strong	Howard Hughes Medical Institute	Nadeem Qazi, MD
Anonymous (2)	INOVA Health System	Ronald & Mindy Rubin
Atlantic Union Bank	Integrated Insurance Solutions	Sandy Spring Bank
Bank of Charles Town	Dervila Jonas, MD	Dean William Sibley
Carol & Phil Barbe	Kaiser Permanente	Smartnet, Inc.
Kiran Bhathal	Jean-Claude Kharmouche, DMD, PC	Carmen D. Smith
Bluemont Vineyard	The Estate of Joanne Kunz	Stantec Consulting Services, Inc.
BrandMuscle, Inc.	Leesburg Daybreak Rotary	Malcolm "Chip" Stewart
Daniel J. & Colleen Breuning	Leesburg Presbyterian Church	Catherine Sturgeon
Lori J. Carlyle	John LoGalbo & Kathy Turner	Thomas A. Toth, Sr.
Michael Cauldwell	Loudoun Medical Group Charitable Foundation	United Bank
Althea P. Christon	Loudoun Mutual Insurance Company	Virginia Association of Free & Charitable Clinics
Tim Coad	The Luminescence Foundation	Virginia Dental Hygienists Association
Walter Coker	MainStreet Bank	Wells Fargo Foundation
Community Foundation for Loudoun & N. Fauquier Counties	Joe & Roberta May	Robert Whiteman
The Community Foundation for Northern Virginia	The Catherine J. McGinnis Family Foundation	
Community Lutheran Church	National Association of Free Clinics	MEDICAL SERVICES DONORS
County of Loudoun, Virginia	Lewis Parker	Fairfax Radiology Centers, LLC*
Paul Faust	Patient First	Quest Diagnostics*
Alice and Todd Frazier	Pedersen & Associates, LLC*	Washington Radiology*
George Mason University Foundation, Inc.		
John Bart Gillum, PA		

**In-Kind Donor; donated goods and services rather than cash.*

OUR VOLUNTEERS

OUR INVALUABLE VOLUNTEERS

Loudoun Free Clinic is honored to partner with many wonderful volunteers. Every person who lends their time, care, and expertise to our patients and clinic is a vital part of our mission. Clinic volunteers range from doctors, nurses, and pharmacists to interpreters, administrative support, interns, and more. Our volunteers are varied in skill, but united in their mission to care for our community members in need. We are humbled by their service and thankful that they are a part of our family. To all of our volunteers—we thank you from the bottom of our hearts.

COVID-19 IMPACT

In March 2020, the world was changed by the COVID-19 pandemic. At Loudoun Free Clinic, many of our patient visits went online as we shifted to telehealth care. At the same time, most of our volunteers stepped back from their work at the clinic due to safety concerns. While we finished FY20 with far fewer volunteers than we began with, we know that our volunteers' hearts remained with the clinic and our patients.

VOLUNTEERS WHO GAVE 100+ HOURS IN FY2020

Carlos Gamarra

Jennifer Hickman, MD

Jeffrey Jang

Andrew Jones, EMT

Halima Khan

Nelly Marquez

Michael Montesino, EMT

Jean Price, NP

Carmen Rohrbach

JB Sandefur

Christine Waldrip

Monet Weldon

Total Volunteer Hours in FY2020: **1,475**

Total Value: **\$56,276**

