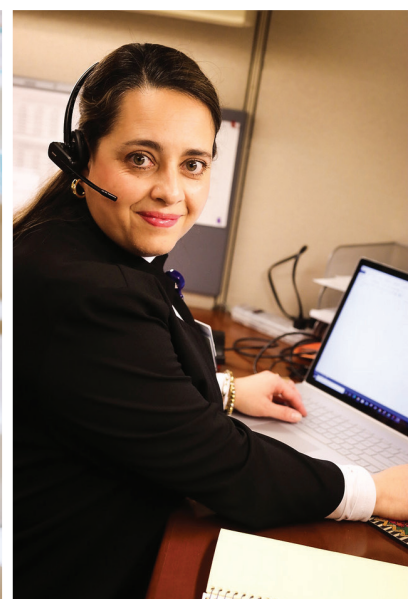
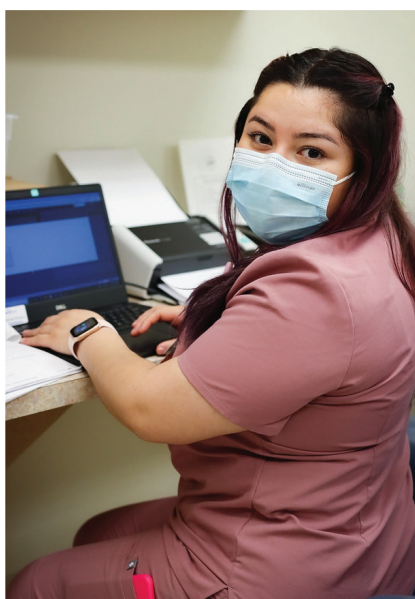


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LOUDOUN
FREE CLINIC
A Claude Moore Foundation Grantee

ANNUAL REPORT
TO THE COMMUNITY
July 1, 2020 – June 30, 2021



A primary healthcare home
for uninsured, low-income adults
in Loudoun County

For more than 20 years, Loudoun Free Clinic has strived to provide free high-quality health care for uninsured adults in Loudoun County. We believe that everyone has the right to receive basic and preventative healthcare.

For the past few years, the pandemic has continued to challenge all of us. Loudoun Free Clinic remained open to a growing number of residents that required our services. As we continue to navigate through these unprecedented times, the need to secure healthcare is more relevant than ever. The support of volunteers, foundations, and the community continue to strengthen our sustainability and capacity. At the same time, financial support is our biggest need. The pandemic has changed our ability to engage in fundraising events and this is another area where we have had to adapt.

As we read through our Annual Report, we are struck by what we have achieved in the past years. We thank everyone who have contributed to our success especially during the particularly difficult landscape of the early days of the pandemic. We would like to highlight some of our accomplishments in FY2021:

- Our enrollment has continued to sustain 40% growth from pre-pandemic levels
- We have attained more medical specialists to provide free care to our patients, including in the fields of Psychiatry, Ophthalmology, GYN, ENT, Nephrology, Orthopedics, Podiatry, Behavioral Health, Endocrinology, and many more
- Created a 5-year Strategic Plan that is an organic guide for continued growth and development

Our most recent major accomplishment was made possible by a grant from The Claude Moore Foundation. We were able to renovate our clinical space to increase our capacity, improve employee safety, and improve quality standards. The support of such a prestigious Foundation is empowering and we are honored to bear a new logo that includes their name.

It has been a productive year, a year of accomplishments and service delivery that would not have been possible without the support of all our contributors. Moving forward, Loudoun Free Clinic will continue to adapt to the new normal. We look forward to developing and growing to maintain our resiliency. We can continue our mission of providing healthcare to those who are uninsured and have economic barriers to obtaining care. We commit to our mission and thank you for your continued support.



Mary Elizabeth Sheehan and Bill Schmidt

—Mary Elizabeth Sheehan,
Executive Director

—Bill Schmidt,
Board Chair

OUR MISSION

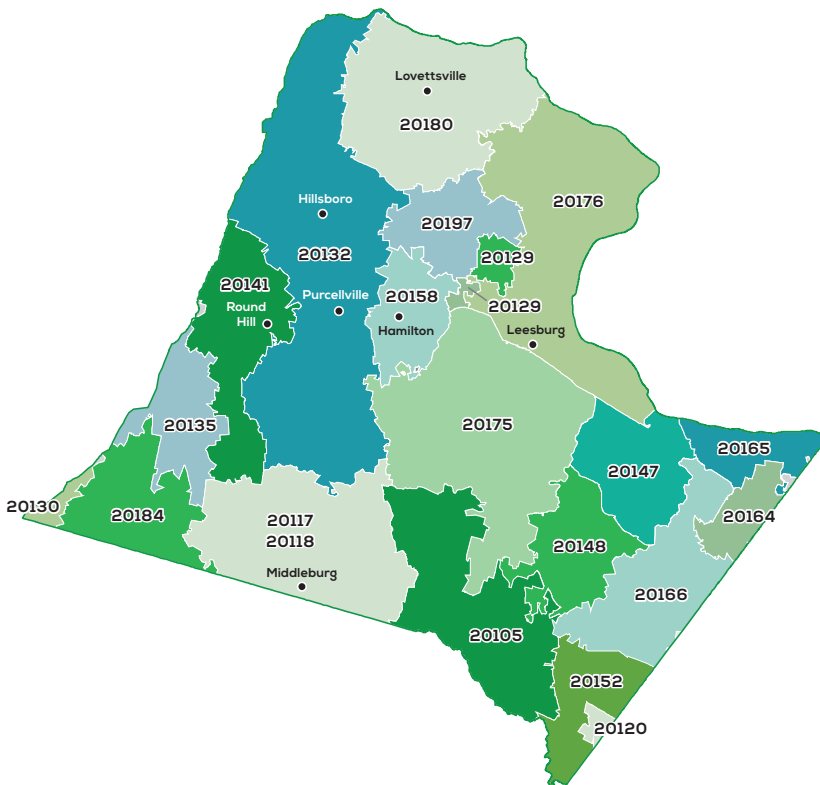
Our Mission is to support healthcare services for Loudoun County residents who, as a result of economic or other barriers, would otherwise do without.

WHO WE SERVE

Loudoun Free Clinic serves adult Loudoun County residents who are uninsured and earn at or below 300% of the Federal Poverty Level. We are also a member-only clinic, so people apply and go through an eligibility process to become patients, and have to renew membership on a regular basis by providing tax returns and other documents.



FY21 PATIENT DISTRIBUTION



ZIP CODE (CITY/LOCALE)	PATIENTS	
	#	%
20105 (Stone Ridge/Aldie)	12	1%
20117 (Middleburg)	1	0.1%
20118 (Middleburg)	1	0.1%
20129 (Paeonian Springs)	1	0.1%
20132 (Purcellville)	10	1%
20135 (Bluemont)	2	0.2%
20141 (Round Hill)	4	0.4%
20147 (Ashburn)	119	11%
20148 (Broadlands)	29	3%
20152 (South Riding)	22	2%
20158 (Hamilton)	9	1%
20164 (Sterling)	284	27%
20165 (Cascades)	54	5%
20166 (Dulles)	68	6%
20175 (Leesburg)	100	9%
20176 (Leesburg)	338	32%
20180 (Lovettsville)	2	0.2%
20184 (Upperville)	2	0.2%
TOTAL UNIQUE PATIENTS	1058	100%

LOUDOUN FREE CLINIC 2021 DATA

Providing primary and specialty medical care to uninsured, low-income adults in Loudoun County



at a Value of
\$769,607



1,058
Unique Patients

24
Volunteers



Clocked
1,085
Hours

at a Value of
\$65,025

Diagnostic
Services
Valued at



\$1,411,900



Including
Mental Health
Services Valued at

\$12,945

 **6,776** Prescriptions

at a Value of **\$1,581,857**

Grand Total Value: \$3,828,389

OUR VOLUNTEERS

Our Board of Directors is a volunteer board governs the clinic, providing financial and programmatic oversight of our operations. Our Directors have expertise in the fields of medicine, healthcare administration, law, private insurance, Medicaid, finance, accounting, and performance management.

Board Chair: Bill Schmidt
President; Small Business Insurance Solutions, Inc.

Vice Chair: Fadi Saadeh
Senior Director; Community Health;
Inova Health Systems

Medical Director: Dr. Christopher Chiantella
Chief Medical Officer; Inova Loudoun Hospital

Secretary: Mindy Rubin
Retired Executive; Kaiser Permanente

Treasurer: Preeti Sarnaik
Senior Vice President; Wells Fargo

Carole Capsalis
Attorney; Bean, Kinney & Korman, P.C.

Gary Clemens
Clerk of the Circuit Court; Loudoun County, Virginia

Barbara Combs⁺
Retired Senior Events Manager

John Cook III⁺
Retired Physician

Dervila Jonas
Retired Physician

Kannan Srinivasan^{*}
Vice Chair; Virginia State Medicaid Board

** Joined after FY2021
+ Stepped down since FY2021*

Loudoun Free Clinic is a thriving community clinic in large part due to the important role of volunteers here. From physicians and nurses to administrative roles and event volunteers, the people who donate their time to the clinic and our patients make a world of difference every day.

VOLUNTEERS WHO GAVE 15+ HOURS IN FY2020

Muhammad Akhtar, MD

Zaydi Arcos

Babak Barmar, MD

Dylis Chebe

Mitra Dastgheyb, MD

Amber Dise

Jennifer Hickman, MD

Justin Logan

Loan-Thi Nguyen, MD

Deborah Premo, RN

Monica Rangel

Carmen Rohrbach

Melissa Swensen

Samara Umanzor

Maria Vigilar, MD

FY2021 FINANCIALS

ASSETS

CURRENT ASSETS

Cash and Cash Equivalents	\$1,055,382
Contributions Receivable	\$55,716
Prepaid Expenses	\$12,806

TOTAL CURRENT ASSETS \$1,123,904

PROPERTY & EQUIPMENT

Office & Medical Equipment	\$196,552
Less: Accumulated Depreciation	-\$140,741

TOTAL PROPERTY & EQUIPMENT \$55,811

TOTAL ASSETS \$1,179,715

LIABILITIES & NET ASSETS

CURRENT LIABILITIES

Accounts Payable	\$7,063
Accrued Payroll Liability	\$40,851
Accrued Leave	\$36,723
CARES Act PPP Loan Payable (Note 8)	\$129,893

TOTAL CURRENT LIABILITIES \$214,530

NET ASSETS

Without Donor Restrictions	\$699,091
With Donor Restrictions	\$266,094

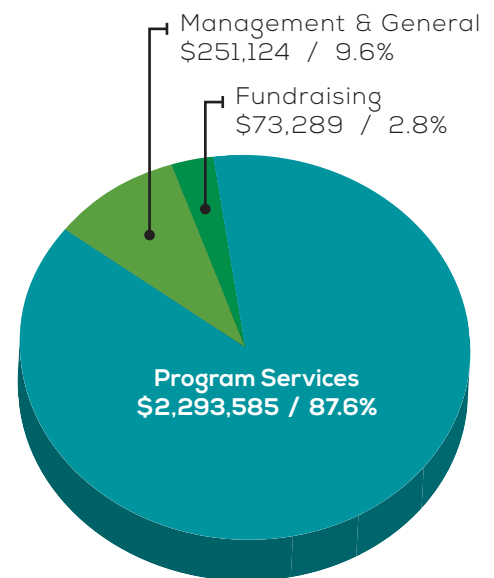
TOTAL NET ASSETS \$965,185

TOTAL LIABILITIES & NET ASSETS \$1,179,715

The Catoclin Foundation, Inc. dba Loudoun Free Clinic

Statements for Fiscal Year Ended June 30, 2021

EXPENSES



TOTAL EXPENSES \$2,617,998

REVENUES & SUPPORT

	Without Donor Restrictions	With Donor Restrictions	TOTAL
Contributed Goods & Services	\$1,682,475	–	\$1,682,475
Donations	\$190,532	\$253,500	\$444,032
Local Grants	\$739,494	\$105,000	\$844,494
Interest Income	\$3,416	–	\$3,416
Net Assets Released from Restriction: Satisfaction of Grant Restriction	\$192,597	-\$192,597	–
TOTAL REVENUES & SUPPORT	\$2,808,514	\$165,903	\$2,974,417

OUR DONORS

Loudoun Free Clinic's donors make all of our patient care and community impact possible. We thank you all.

DONORS WHO GAVE \$500+ IN FY2021

100WomenStrong

Anonymous (2)

Devaki P. Baker

Christopher Chiantella, MD

Althea P. Christon

Walter Coker

Commonwealth
Emergency Physicians, PC

Community Foundation
for Loudoun and
N. Fauquier Counties

Community
Lutheran Church

County of
Loudoun, Virginia

Jeff and
Joan Erikson

Paul Faust

Howard Hughes
Medical Institute

INOVA Health System

John LoGalbo
and Kathy Turner

Dervila Jonas, MD

Rachel Kassaie

Jean-Claude
Kharmouche, DMD, PC

Pediatric Healthcare

Loudoun Community
Cabinet

Loudoun Medical Group
Charitable Foundation

Loudoun Mutual
Insurance Company

The Luminescence
Foundation

Maribeth Sheehan
and John Carlisle

John Mastapeter

The Catherine J. McGinnis
Family Foundation

Teresa and
Randy Minchew

Claude Moore
Charitable Foundation

The Neel Foundation

Lewis Parker

Patient First

Plastic Surgery
and Dermatology
Associates, LLC

Ronald and
Carol Rothrock

Rx Partnership, Inc.

Cheryl Settlemyer

Amy Jo and
Dean Sibley

St. Theresa
Catholic Church

Malcolm "Chip" Stewart

Catherine Sturgeon

Thomas A. Toth, Sr.

Town of Leesburg

United Bank

Virginia Association
of Free and
Charitable Clinics

Wells Fargo Foundation

MEDICAL SERVICES DONORS

Fairfax Radiology
Centers, LLC*

Quest Diagnostics*

Washington Radiology*

**In-Kind Donor; donated goods
and services rather than cash.*



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FREE CLINIC
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THANK YOU TO OUR VOLUNTEERS,
DONORS, SPONSORS, PARTNERS, AND
COMMUNITY MEMBERS WHO MAKE
OUR WORK AND IMPACTS POSSIBLE.

www.loudounfreeclinic.org

