

Check-in



**LOUDOUN  
FREE CLINIC**  
A Claude Moore Foundation Grantee



**2022**

**ANNUAL REPORT** TO THE COMMUNITY

July 1, 2021 - June 30, 2022



# 2022 ANNUAL REPORT



Check-in

Check-out

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# LOUDOUN FREE CLINIC

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**Our Mission is to provide healthcare services for Loudoun County residents who, as a result of economic or other barriers, would otherwise go without.**

## WHO WE SERVE

Our patients are low-income, uninsured adult residents of Loudoun County who earn 300% of the Federal Poverty Level or less. Most of our patients are employed, many earn minimum wage, and often work more than one job to pay for necessities for their families. They do not qualify for Medicare or Medicaid. All are welcome regardless of immigration status.

## SERVICES WE PROVIDE

Our clinic provides general medical services, preventative care, well-woman care, laboratory services, diagnostic services, and prescription access to our patients. We also offer specialty medical care and mental health services whenever possible, based on availability of volunteer service providers. Our team collaborates with other medical service providers throughout the Northern Virginia region. When our patients need care that we cannot provide in-clinic, we reach out to healthcare partners such as Inova Health Systems, UVA Health, Loudoun Medical Group, HealthWorks, and others to secure services for our patients, at significantly decreased cost whenever possible.

## OUR VISION

All low-income, uninsured county residents can take control of their health through knowledge and access to quality care.



# PATIENT TESTIMONIALS



**G. S.**

Age 59

I have many good things to say about the clinic. Since I became a part of the Loudoun Free Clinic family, my family and I have felt very blessed. My wife and daughter are also patients of the

clinic. I don't know what would have happened to us if Loudoun Free Clinic was not an option for my family. I have hypertension and diabetes. These are complicated situations if you do not have any health insurance or options to pay. Thanks to the clinic, I take daily medication and have blood tests every month to monitor my levels. The process to get medication refills is very simple.

What more could I ask for? I couldn't ask for better care for my health. I want to say "thank you". Thank you for me and for all of the other people who are getting great care from your clinic like I am. Thank you because I feel strongly about how much I appreciate the clinic's services.



**N. P.**

Age 53

I am grateful to Loudoun Free Clinic for saving my life. Their referral to a cardiologist allowed me to access the care that I needed for a heart condition. I had open-heart surgery at Inova

Fairfax Hospital and am now undergoing follow-up care. I have to take medicine every day. Without the clinic, I would not have been able to afford any of this. I owe the clinic my life. Thank you for all of the care that you provide, helping me and others like me who need it.



Ashley Hunnicutt



William Schmidt

## DEAR LOUDOUN COMMUNITY,

We recognize that this report is arriving to you on a rather delayed schedule. Please accept our apologies for the wait. Loudoun Free Clinic recently went through a leadership transition. During this time, our focus remained on providing our neighbors in need with the highest-quality healthcare. The demand for our services has continued at peak pandemic levels, as we served 1,068 unique patients in FY22. We recognize with greater conviction than ever that healthcare access is essential for local families, communities, and businesses to thrive. Our presence in the community ensures that everyone will be able to access the healthcare resources that they need during difficult circumstances.

Every day, our team provides general medical services, preventative care, well-woman care, laboratory services, diagnostic services, and prescription access to patients who meet our eligibility criteria. We gratefully collaborate with other medical service providers throughout the Northern Virginia region to provide comprehensive care. When our patients need care that we cannot provide in-clinic, we reach out to partners such as Inova, UVA Health, Loudoun Medical Group, HealthWorks, Northern Virginia Dental Clinic, and others to secure services for our patients, at no or significantly reduced cost. In-kind service providers such as Quest Diagnostics and Fairfax Radiology are a tremendous resource for our patients.

We thank every member of our community – volunteers, partners, civic leaders, and donors – whose support has been instrumental in sustaining our operations and advancing our mission. As we look to the future, we are excited about the possibilities that lie ahead. We are committed to building upon the foundation laid by previous leadership, embracing new opportunities, and further strengthening our services to better serve our community.

Our vision is that all low-income, uninsured county residents can take control of their health through knowledge and access to quality care. The community's involvement in our mission has been a guiding light, and will carry us forward. We hope you will read on for more information in this report about the impact we are making with your support.

In good health,

–Ashley Hunnicutt,  
Interim Executive Director

–William Schmidt,  
Board Chair



# YOUR DONATIONS IN ACTION



Total Volunteer Hours in FY2022: **969**

Total Value: **\$65,222**



**20**

Volunteers



**1,068**

Unique Patients  
Served



**4,274**

Visits  
In-Clinic



**\$773,886**

Total Value of  
Visits In-Clinic



**605**

Specialist Visits  
In-Clinic

**\$54,370**

Value of Specialist  
Services In-Clinic



**6,695**

Prescriptions

**\$1,562,948**

Value of  
Prescriptions



**\$4,962**

Value of Mental  
Health Services  
In-Clinic



**\$1,634,938**

Value of  
Diagnostic Services

Grand Total Value of Services: **\$3,982,624**

# OUR VOLUNTEERS

## VOLUNTEERS WHO DONATED THEIR TIME IN THE CLINIC IN FY22

Muhammad Akhtar, MD	Alejandra Jones
Sneha Bathey	Evan Miller
Babak Barmar, MD	Stephen Napolitano, MD
Judy Caplan	Lo-An Nguyen, MD
Mitra Dastgheyb, MD	Lola Ogbonlowo, MD
Amber Dise	Dick Pederson
Abdolali Elmi, MD	Barbara Petty, NP
Carlos Gamarra	Deborah Premo, RN
Bart Gillum, MD	Carmen Rohrbach
Jennifer Hickman, MD	Maria Carmen V. Gonzales-Vigilar, MD

### Interested in volunteering? Know someone who could help?

Our biggest needs for expertise at this time are for a Physical Therapist and a Rheumatologist.

Please reach out to Maria at [mkrishnamoorthy@loudounfreeclinic.org](mailto:mkrishnamoorthy@loudounfreeclinic.org) or fill out the interest form on our website at [www.loudounfreeclinic.org/volunteer](http://www.loudounfreeclinic.org/volunteer).



# VOLUNTEER SPOTLIGHT

## Dr. Jennifer Hickman Gynecology

Dr. Jennifer Hickman began volunteering at Loudoun Free Clinic in 2017. Since then, she has donated over 700 hours of her time and expertise to over 500 of our patients. She volunteers in our clinic twice or more per month. Dr. Hickman's presence drives a large component of our women's health services program and makes it possible for us to offer services such as IUD placement, PAP smears, menstrual and contraceptive counseling, and addressing menopause symptoms.



Dr. Hickman's inspiration to volunteer dates back to her residency in Charlotte, NC, when she saw the tremendous need of the uninsured population. She shares that she enjoys educating her patients about the conditions they have and about women's health in general, making sure that they leave their appointments empowered with information. Dr. Hickman adds, "I would like the broader Loudoun community to have the awareness of the need that is in our community. Because Loudoun is one of the wealthiest counties in the nation, people don't often realize that there are many living in poverty", and she emphasizes the importance of giving to those in need.

When not working or volunteering, Dr. Hickman likes to read, exercise, walk her dog, attend her daughters' various sporting events, and travel with family. We are so grateful for her service and dedication, and all that she contributes to our clinic and the lives and health of our patients.

# 2022 FINANCIALS

## ASSETS

### CURRENT ASSETS

Cash and Cash Equivalents	\$988,635
Contributions Receivable	\$58,114
Prepaid Expenses	\$14,041

**TOTAL CURRENT ASSETS \$1,060,790**

### PROPERTY & EQUIPMENT

Office & Medical Equipment	\$343,578
Less: Accumulated Depreciation	(\$163,944)

**TOTAL PROPERTY & EQUIPMENT \$179,634**

## LIABILITIES & NET ASSETS

### CURRENT LIABILITIES

Accounts Payable	\$125,637
Accrued Payroll Liability	\$14,142
Accrued Leave	\$36,482

**TOTAL CURRENT LIABILITIES \$176,261**

### NET ASSETS

Without Donor Restrictions	\$899,939
With Donor Restrictions	\$164,224

**TOTAL NET ASSETS 1,064,163**

**TOTAL ASSETS \$1,240,424**

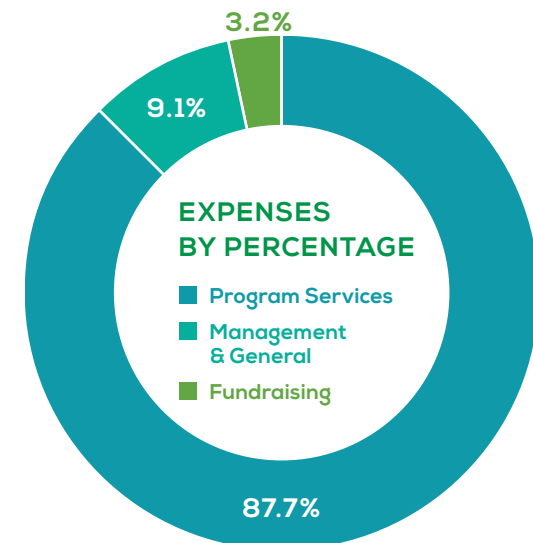
**TOTAL LIABILITIES & NET ASSETS \$1,240,424**

## REVENUES & SUPPORT

	Without Donor Restrictions	With Donor Restrictions	TOTAL
Contributed Goods & Services	\$1,920,494	–	<b>\$1,920,494</b>
Local Grants	\$539,688	\$60,000	<b>\$599,688</b>
Donations	\$364,561	–	<b>\$364,561</b>
Gala Event, Net Expenses of \$5,914	\$20,331	–	<b>\$20,331</b>
Interest Income	\$3,658	–	<b>\$3,658</b>
Net Assets Released from Restriction: Satisfaction of Grant Restriction	\$161,870	(\$161,870)	<b>\$0</b>
Other Income: CARES Act Loan Forgiveness	\$129,893	–	<b>\$129,893</b>
<b>TOTAL REVENUES &amp; SUPPORT</b>	<b>\$3,140,495</b>	<b>(\$101,870)</b>	<b>\$3,038,625</b>

## EXPENSES

	Without Donor Restrictions	With Donor Restrictions	TOTAL
Program Services	\$2,576,937	–	<b>\$2,576,937</b>
Management & General	\$267,761	–	<b>\$267,761</b>
Fundraising	\$94,949	–	<b>\$94,949</b>
<b>TOTAL EXPENSES</b>	<b>\$2,939,647</b>	<b>–</b>	<b>\$2,939,647</b>





Loudoun Free Clinic's donors make all of our patient care and community impact possible.

**We thank you all!**

# OUR DONORS

## DONORS WHO GAVE \$500+ IN FY2022

Accenture LLP

Anonymous (2)

APPNA DMV Chapter

Bank of Clarke County

John Carlisle

Dr. and Mrs. Christopher Chiantella

Chufly Imports

Claude Moore Charitable Foundation

Walter Coker

Community Foundation for Loudoun and Northern Fauquier Counties

Community Lutheran Church

Dr. John Cook III and Ms. Dee Cook

County of Loudoun, Virginia

John Emmitte

Jeff and Joan Erikson

Isabel and Robert Fiolek

Timothy Harris

Howard Hughes Medical Institute, Janelia Research Campus

Inova Health System

Dervila Jonas, MD

Kaiser Permanente

Rachel Kassaie

Lainoff Family Foundation

Lansdowne Resort

Leesburg Presbyterian Church

Loudoun Medical Group Charitable Foundation

Loudoun Mutual Insurance Company

Marquis Law Group

Minchew Family Foundation of the Community Foundation for Loudoun and Northern Fauquier Counties

Teresa and Randy Minchew

Patient First

Deb and Michael Premo

Ronald and Carol Rothrock

Mindy and Ronald Rubin

Rx Partnership, Inc.

Sandy Spring Bank

Sapphire Woods Foundation

Preeti Sarnaik

Lisa and Bill Schmidt

Lucia Lesar and Peter Schmidt

Cheryl Settlemyer

Maribeth Sheehan

Amy and Dean Sibley

Small Business Insurance Solutions, Inc.

Richard Smalling

Paula and Clyde Smith

Kannan Srinivasan and Jayashree Sreenivasan

Michele and Malcolm "Chip" Stewart

Catherine Sturgeon

The Catherine J. McGinnis Family Foundation

The Luminescence Foundation

The Neel Foundation

Toth Financial Advisory Corporation

Thomas A. Toth, Sr.

Virginia Association of Free and Charitable Clinics

Walmart Foundation

Walmart Supercenter #1904, Leesburg

Robert Whiteman

## MEDICAL SERVICES DONORS

Fairfax Radiology Centers, LLC\*

Inova Health System\*

Kaiser Permanente\*

Loudoun Medical Group\*

Quest Diagnostics\*

UVA Health\*

Washington Radiology\*

*\*In-Kind Donor; donated goods and services.*



# KICKING UP OUR HEELS FOR HEALTH

After the long early months of the COVID-19 pandemic, we were thrilled to be able to return to holding our annual fundraising dinner in person in the fall of 2021. Boots, Beer, & BBQ is a favorite autumn event when supporters, Board members, staff, and volunteers celebrate Loudoun Free Clinic's mission together, and raise funds for our work going forward. The evening included a special Thank You to the Claude Moore Charitable Foundation for their investment in a renovation project that ultimately upgraded and expanded the capacity of our clinic over the next year. We also unveiled the Clinic's new logo—designed to represent our goal of providing healthcare across a diverse spectrum of people and needs. The new logo also depicts the care and community connection that patients experience. We are so grateful to everyone who came out to support us and made this an evening to remember!



Staff members enjoying the party



Melissa Quinn Fox



Great boots and even better times



The clinic's new logo—revealed by Dr. Bill Hazel, Senior Deputy Executive Director of the Claude Moore Charitable Foundation, & Maribeth Sheehan, Executive Director of Loudoun Free Clinic



# OUR PEOPLE

## CURRENT STAFF

Ashley Hunnicutt  
Interim Executive Director

Dinorah Acurero  
Community Health Worker

Leidy Amaya  
Certified Medical Assistant

Paula Callaghan  
Outreach and Eligibility Coordinator

Jorge Carrasco  
Licensed Practical Nurse

Erin Gulick  
Development Officer

Eridania Jimenez  
Front Desk Coordinator

Christine Jung  
Nurse Practitioner

Maria Krishnamoorthy  
Eligibility and Volunteer Coordinator

Sally Mathews  
Finance Manager

Pam Sabella  
Nurse Practitioner

Karen Tortora  
Pharmacy and Care Coordinator



## VOLUNTEER BOARD

Our Board of Directors, a volunteer board, governs the clinic, providing financial and programmatic oversight of our operations. Our Directors have expertise in the fields of medicine, healthcare administration, law, private insurance, Medicaid, finance, accounting, and performance management.

**Board Chair:** Bill Schmidt  
President; Small Business Insurance Solutions, Inc.

**Vice Chair:** Fadi Saadeh  
Senior Director, Community Health;  
Inova Health Systems

**Medical Director:** Dr. Christopher Chiantella  
Chief Medical Officer; Inova Loudoun Hospital

**Secretary:** Mindy Rubin  
Retired Executive; Kaiser Permanente

**Treasurer:** Preeti Sarnaik  
Senior Vice President; Wells Fargo

Judy Caplan\*  
Registered Dietitian; GoBeFull

Carole Capsalis  
Attorney; Bean, Kinney & Korman, P.C.

Gary Clemens\*  
Clerk of the Circuit Court; Loudoun County, Virginia

John Cook, III, MD\*  
Retired Physician

Dervila Jonas, MD  
Retired Physician

Kannan Srinivasan  
Chair; Virginia State Medicaid Board

*\*Joined after FY2022 \*Stepped down since FY2022*





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THANK YOU TO OUR VOLUNTEERS, DONORS, SPONSORS, PARTNERS, AND  
COMMUNITY MEMBERS WHO MAKE OUR WORK AND IMPACTS POSSIBLE.

[www.loudounfreeclinic.org](http://www.loudounfreeclinic.org)



Design by Erik Nowak | @nowakdesign