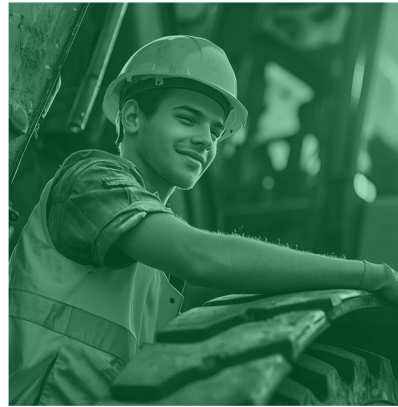
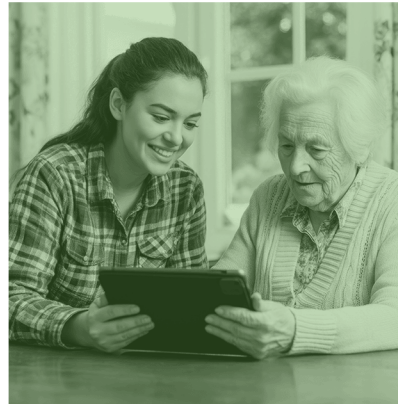


# 2024

REPORT TO THE COMMUNITY



Caring for  
Those Who  
Care for Us



LOUDOUN  
FREE CLINIC

A Claude Moore Foundation Grantee





## OUR MISSION

To provide healthcare services for Loudoun County residents who, as a result of economic or other barriers, would otherwise go without.

## OUR VISION

All low-income, uninsured Loudoun County residents can take control of their health through knowledge and access to quality care.



# FROM EXECUTIVE DIRECTOR

## Ashley Hunnicutt

I believe I have a calling to help others. I have always been the person who jumps in to help my friends and family find solutions. My very first job was as a candy stripper in my local hospital, and I have spent my entire adult career in the healthcare industry. I was one of the founding Board members of Loudoun Free Clinic. Now serving as the clinic's Executive Director is truly a full-circle moment!

Navigating and accessing healthcare is complicated, even more so without insurance, transportation, sick leave, or other resources that many of us take for granted. That is why I am so proud of this organization. In the last two years we've worked to remove barriers to care, grow the number of people we serve, streamline access to specialty care, and focus on building a solid foundation to ensure the Clinic's long-term sustainability.

Our annual report's theme, "Caring for Those Who Care for Us," reflects how important our patients are to all our daily lives. They are people who help us raise our children. They are people who keep our homes and offices clean. People who prepare and serve meals when we eat out. People who build and maintain our infrastructure, working on roads, construction sites, and public areas. They are moms, dads, husbands, wives, friends and neighbors. When LFC improves the health of one patient, we uplift entire families, enhancing their quality of life today and for future generations.

In this report, you will find a wealth of information about Loudoun Free Clinic's value to the community, and also learn about the community's value to our work, including our patients, volunteers, partners, and donors. I hope you enjoy it!



Ashley

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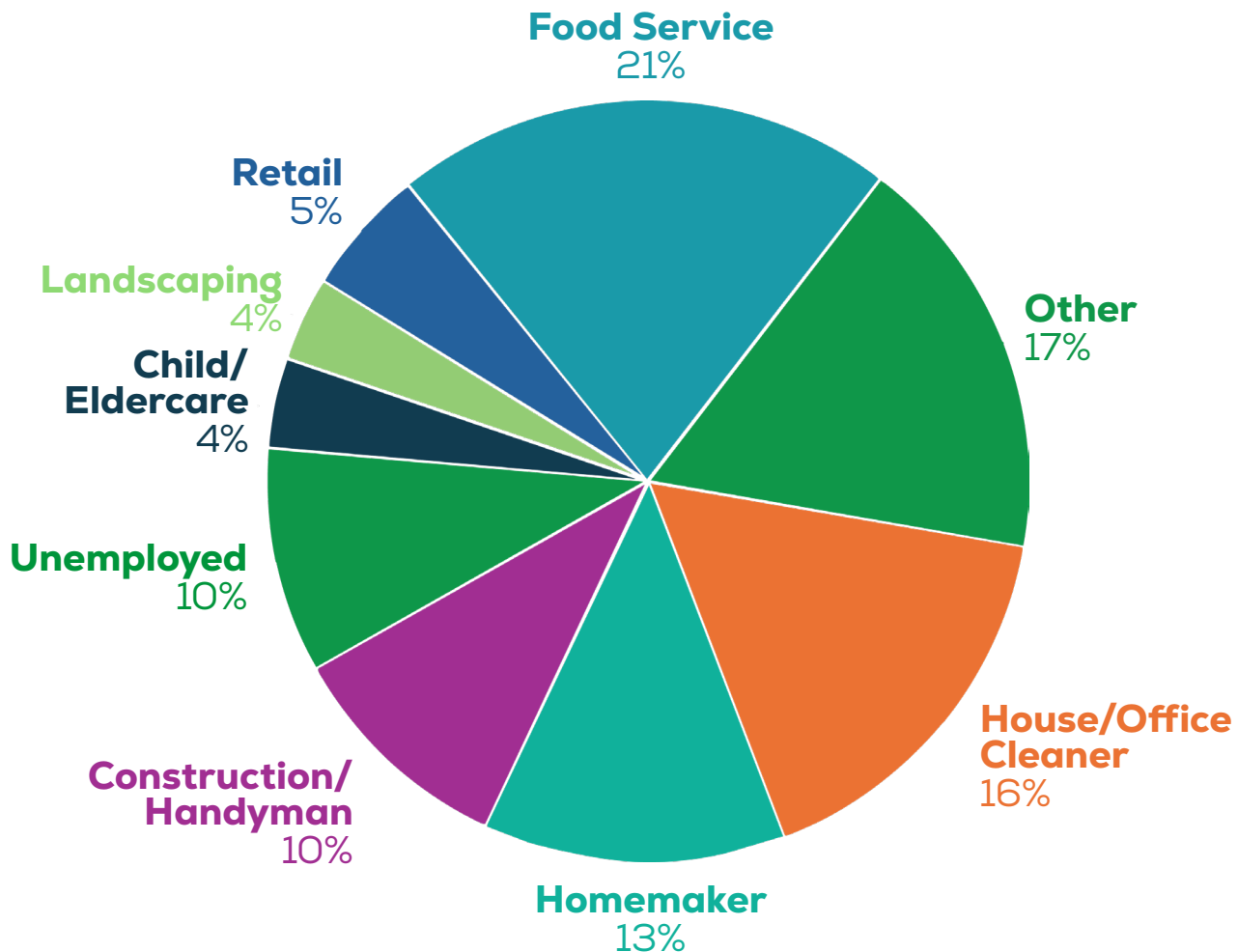
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# WHO WE SERVE

## Supporting Loudoun County's Essential Workers

The patients at Loudoun Free Clinic are hardworking people who care not just for their own families but provide services that enable Loudoun County to thrive. 90% of our patients are members of the workforce. Some are day workers, some are low-wage employees who either aren't eligible or cannot afford employer-sponsored health insurance. Some are stay-at-home parents because they won't earn wages sufficient to cover childcare expenses. They need to stay healthy so they can continue earning income for their families and remain productive members of our community. This pie chart shows some of the essential roles our patients play in Loudoun County.



# PATIENT STORY

## Our Impact – Tetiana's Story

Tetiana is the mother of a 10-year-old girl. She is a security guard at a Loudoun County tech company. Tetiana is also grateful, because she believes that Loudoun Free Clinic saved her life.

Tetiana had health insurance through her husband. When the relationship ended, so did her health insurance. Her employer offers insurance, but she can't afford the premiums, deductible, and copayments in addition to her other expenses, such as rent, food, and transportation. With a history of severe uterine fibroids, Tetiana was left with no way to pay for the medical care she needed. An internet search led her to Loudoun Free Clinic (LFC).

After a routine exam, LFC made Tetiana an appointment with their in-house volunteer GYN specialist. It was clear that Tetiana would need surgery, but she was hesitant. First, the surgery would mean that she could no longer have children. She was also concerned about taking the time off work to recover, so she put it off. After being treated conservatively, her symptoms made her anemic and her kidneys began to fail. Tetiana's condition continued to worsen, and the surgery could no longer be delayed. LFC referred her to an OB/GYN surgeon with Inova Health System. LFC's Community Health Worker helped her complete the paperwork to qualify for free care at Inova, including the GYN surgery at Inova Fairfax Hospital.

LFC Executive Director, Ashley Hunnicutt, stayed in contact with Tetiana through the entire experience, encouraging her to have the surgery and helping her along the way. Ashley even completed her FMLA forms to protect her job while she was recovering.

"Tetiana works hard to take care of her daughter. Her circumstances brought her to us and I was delighted to help her," said Ashley.

Today, Tetiana is back at work and so happy that she found LFC. "For people like them to care about someone like me is so nice," she said. "Loudoun Free Clinic is a wonderful place."



“

For people like them to care about someone like me is so nice. **Loudoun Free Clinic is a wonderful place.**

”

# DONOR SPOTLIGHT

## 100WomenStrong: Saving Lives by Enabling Access to Specialty Care

Navigating healthcare is not easy under the best of circumstances. That complexity is compounded for patients who don't have health insurance and may neither read nor speak English. Loudoun Free Clinic has found that it is crucial to support these patients through the referral process when they require care or services outside of our walls.

Since June of 2023, 100WomenStrong has provided grant funding for this service through Loudoun Free Clinic's community health worker program. The Community Health Worker (CHW) provides case management to patients being referred to LFC's partner specialists, hospitals, and safety net services. The CHW also helps patients complete applications for financial aid and charity care, so they are processed in time for the patient's appointment and to ensure that the patient can receive their care for free.

To date, 100WomenStrong's investment has helped over 440 uninsured patients access outside specialty care and safety net services, all for free. Our entire team is grateful to 100WomenStrong for their ongoing generous support of the Community Health Worker program, and the lives made better through access to comprehensive healthcare.

100WomenStrong was founded in 2008 by people who have made a commitment to improve the quality of life for residents of Loudoun County. By combining powerful financial strength, a philanthropic passion for giving, and community leadership, 100WomenStrong provides strategic support to help address key areas of need in our community - Health, Mental Health, Hunger, Shelter, and Education. 100WomenStrong is a proud component fund of the Community Foundation for Loudoun and Northern Fauquier Counties.





# DONOR LIST

## Donors: The Fuel that Keeps Loudoun Free Clinic Running

Loudoun Free Clinic's services to our patients are completely free, so our main source of revenue is from philanthropy. Whether cash contributions, bequests, services, or in-kind donations, our patients rely on the generosity of individuals and businesses in our community to ensure the clinic's operations, and their access to care. We are grateful to all our donors. The following is a list of individuals and organizations who gave Loudoun Free Clinic \$500 or more in fiscal year 2024 (July 1, 2023 – June 30, 2024):

- 100WomenStrong of the Community Foundation for Loudoun and Northern Fauquier Counties
- Affinity BD LLC
- American Online Giving Foundation, Inc.
- Anonymous
- AWS InCommunities
- Bank of Clarke Foundation
- BCT - The Community's Bank
- Lisa and Zohar Ben-Dov
- Brightspot
- Nicola Carlin
- Susan and Matthew Carroll
- Patricia and Christopher Chiantella
- Alethea P. Christon
- Claude Moore Charitable Foundation
- Walter Coker \*
- Commonwealth Emergency Physicians
- Community Foundation for Loudoun and Northern Fauquier Counties
- Bari and Jason Cooper
- Dominion Energy Charitable Foundation
- Doukenie Winery
- Caroline and Todd Duchemin
- Dulles Greenway
- John Emmitte
- Trish and Jeff Fraker
- Alice and Todd Frazier
- Lynn Frost
- Rajat Garg, MD
- Susan and David Gring
- Timothy Harris
- Carolyn and Mark Harvey
- Howard Hughes Medical Institute's Janelia Research Campus
- K. Ashley Hunnicutt
- Inova Health System
- Jerry J. Wilson Memorial Foundation
- Dervila Jonas, MD
- Rachel Kassaie
- Larr Kelly
- Korzeniewski Family Foundation
- Lansdowne Resort
- Leesburg Presbyterian Church
- LHC Medical Staff
- John Libonati
- Lighthouse Family Medicine and Wellness, PLLC
- Loudoun Medical Group Charitable Foundation
- Loudoun Medical Group, PC
- Amy Lourenco
- Stacey Metcalfe
- Minchew Family Foundation of the Community Foundation for Loudoun and Northern Fauquier Counties

*Continued next page*



## DONOR LIST (cont.)

- Teresa and Randy Minchew
- Carole and Stephen Napolitano
- The Naughton Family Gift Fund
- Sara and Richard Parella
- Patient First
- Judy Caplan and Dean Pollock
- PwC
- Carol and Ronald Rothrock
- Mindy and Ronald Rubin
- Rx Partnership, Inc.
- Preeti Sarnaik
- Lisa and Bill Schmidt
- Cheryl Settlemyer
- Amy and Dean Sibley
- Kimley and Eugene Skotzko, Jr.
- Richard Smalling
- Senator Kannan Srinivasan and Jayashree Sreenivasan
- Sterling Ruritan Club, Inc.
- Michele and Malcolm “Chip” Stewart
- Stryker Spine
- Catherine Sturgeon
- Sally A. Sullivan
- The Barcroft Foundation
- The Catherine J. McGinnis Family Foundation
- The Community Foundation for Northern Virginia / CIF - Safety Net Fund
- The Luminescence Foundation
- The Neel Foundation
- Toth Financial Advisory Corporation
- Anna Toth
- Unitarian Universalist Church of Loudoun
- Van Metre Companies Foundation
- Virginia Association of Free and Charitable Clinics
- Virginia Heart
- Walmart Supercenter #1904, Leesburg
- Walmart Supercenter #2038, Sterling
- Walmart Supercenter #3639, Dulles
- Robert Whiteman

*\* Deceased*

## WE NEED YOU!



Together, we can give everyone in the Loudoun community the opportunity to thrive. Get involved and be part of our mission.

Scan here to visit our donation page



[www.loudounfreeclinic.org/](http://www.loudounfreeclinic.org/)

# BOOTS, BEER, & BBQ EVENT



## Yeeeeeee-Haw! Fun Was Had by All!

Boots, Beer, and BBQ is Loudoun Free Clinic's largest annual fundraising event. On November 12, 2023, friends and supporters gathered at Riverside on the Potomac to enjoy delicious food, cold beer, and dancing!

Boots, Beer, and BBQ would not be possible without our generous sponsors, as well as the many businesses and individuals who donated items for the silent auction.



## \$5,000 Grills Gone Wild level

- Inova Health System
- Loudoun Medical Group
- Virginia Heart



## \$2,500 Making the Cut level

- Claude Moore Charitable Foundation
- Commonwealth Emergency Physicians
- Howard Hughes Medical Institute's Janelia Research Campus
- Lansdowne Resort
- Toth Financial Advisory Corporation



## GIFTS IN ACTION

# Loudoun Free Clinic

## FY24 SERVICES + VALUE

1,212

patients served  
via

4,226

visits



at a value of

**\$840,956+**

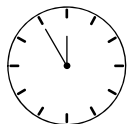
including

**\$95,372+**

of in-clinic specialist services

39

volunteers



logged

1,147 hours

valued at

**\$71,797**

Diagnostic and  
imaging services

valued  
at



**\$1,636,868+**

9,265

prescriptions



valued  
at

**\$2,260,660**

for a grand total value of **\$4,800,000+**



# VOLUNTEER SPOTLIGHT

## Dr. Stephen Napolitano A Force For Good

At 80, Dr. Stephen Napolitano is a proud grandfather, a hiker, an Italian chef, a gardener. He's a marvel. The family practice physician has made good use of his time since retiring ten years ago from Leesburg Sterling Family Practice, which he founded in 1974. Loudoun Free Clinic (LFC) is fortunate to be included in Dr. Napolitano's retirement activities. He connects with our mission at a deep level, and our patients and staff experience that connection with every encounter.



Dr. Napolitano has been a physician volunteer at LFC since it opened in 1998, covering evening hours as needed at the end of his work day. Today, he sees patients in our clinic on Mondays.

Dr. Napolitano has great respect for the patients at LFC. "I don't think I see a single patient who doesn't have at least one job," he said. "We talk about their children and families. They are open, warm, and filled with gratitude despite dealing with significant problems."

Dr. Napolitano's patients admire him as well. He tells the story of a patient who left her job in a doctor's office and lost her health insurance. She had significant health problems, and ultimately found our clinic. When she became eligible for disability and enrolled in Medicare, she was no longer eligible to be a patient at LFC. "She cried during her last visit because she said it was the best, most compassionate care she had ever received."

Dr. Napolitano believes strongly that we should take care of the members of our community. "Most of our patients are essential workers, yet we pay them as little as we can. As a community, we should take care of each other. If I can show up a day a week and give something back, I'm all-in. For me, the real joy of life is in giving."

Loudoun Free Clinic appreciates having a volunteer provider as capable and compassionate as Dr. Napolitano and we celebrate his many years of service to people in our local community.

“

If I can show up a day a week and give something back, I'm all-in. For me, the real joy of life is in giving.

”

# SPECIALTY CARE

Loudoun Free Clinic is fortunate to have specialty providers volunteer their services to see patients inside the clinic. The time these generous providers spend in the clinic makes it easier for our patients to access the care they need.

- **Javed Akhtar, MD, Otolaryngology**
- **Babak Barmar, MD, Nephrology**
- **Judy Caplan, MS, RDN, Dietitian**
- **Mitra Dastgheyb, MD, Endocrinology**
- **Jennifer Hickman, MD, GYN**
- **LoAnn Nguyen, MD, Family Practice**
- **Maria Vigilar, MD, Psychiatry**

We also have medical partners that provide specialty care and diagnostic services to Loudoun Free Clinic's patients at no charge in their own facilities. Many of the services they provide are lifesaving, including oncology, cardiology, surgery, and dialysis. We thank them on behalf of our grateful patients.

- **Hiwot Desta, MD, Gastroenterology**
- **Fairfax Radiology Centers**
- **Inova Health System**
- **William Knudson, MD, Podiatry**
- **Loudoun Medical Group**
- **Quest Diagnostics**
- **Sedgewick Eye Associates, P.C.**
- **Stone Springs Ambulatory Surgery Center**
- **Seth Tuwiner, MD, Neurology**
- **UVA Health**
- **Virginia Cancer Specialists**
- **Virginia Heart**



# STATEMENT OF ACTIVITIES

For the Year Ended June 30, 2024

## ASSETS

### CURRENT ASSETS

Cash and Cash Equivalents	\$827,961
Contract and Grants Receivable	\$83,139
Prepaid Expenses	\$20,412

**TOTAL CURRENT ASSETS \$931,512**

### PROPERTY AND EQUIPMENT

Office and Medical Equipment	\$188,728
Leasehold Improvements	\$341,517
Less: Accumulated Depreciation and Amortization	-\$241,819

**TOTAL PROPERTY AND EQUIPMENT \$288,426**

### OTHER ASSETS

Right of Use Asset	\$3,305
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**TOTAL OTHER ASSETS \$3,305**

**TOTAL ASSETS \$1,223,243**

## LIABILITIES AND NET ASSETS

### CURRENT LIABILITIES

Accounts Payable	\$18,562
Accrued Payroll Liability	\$13,450
Accrued Leave	\$30,466
Revenue Deferral	\$8,250
Lease Liability, Current Portion	\$2,849

**TOTAL CURRENT LIABILITIES \$73,577**

### LONG TERM LIABILITIES

Lease Liability, Net of Current Portion	\$719
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**TOTAL LIABILITIES \$74,296**

### NET ASSETS

Without Donor Restrictions	\$1,117,880
With Donor Restrictions	\$31,067

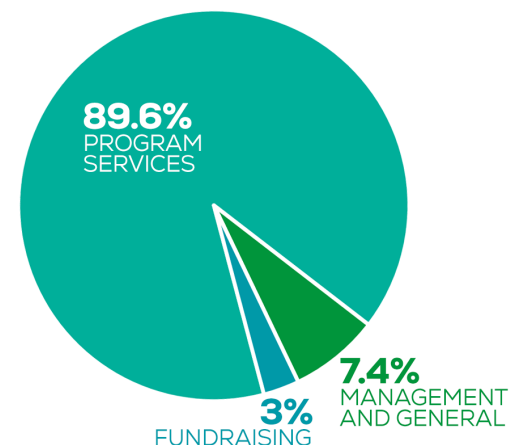
**TOTAL NET ASSETS \$1,148,947**

**TOTAL LIABILITIES AND NET ASSETS \$1,223,243**

## REVENUES AND SUPPORT

	Without Donor Restrictions	With Donor Restrictions	TOTAL
Contributed Goods and Services	\$1,963,776	–	\$1,963,776
Grants and Contributions	\$527,822	\$8,800	\$536,622
Contracts	\$382,521	–	\$382,521
Interest Income	\$29,877	–	\$29,877
Gala Event, Net of Expenses \$39,451	\$17,231	–	\$17,231
Loss on Disposal of Equipment	-\$362	–	-\$362
Net Assets Released from Restriction	\$41,733	-\$41,733	\$0
<b>TOTAL REVENUES AND SUPPORT</b>	<b>\$2,962,598</b>	<b>-\$32,933</b>	<b>\$2,929,665</b>

## EXPENSES BY PERCENTAGE





# OUR TEAM

Loudoun Free Clinic has a small but mighty staff dedicated to providing dignified, empowering care to those we serve.

**DINORAH ACURERO NERY** | Community Health Worker  
**LEIDY AMAYA SORTO** | Certified Medical Assistant  
**PAULA CALLAGHAN** | Eligibility and Outreach Coordinator  
**JORGE CARRASCO, LPN** | Licensed Practical Nurse  
**REBECCA CARTER, FNP** | Family Nurse Practitioner  
**ERIN GULICK** | Development Officer  
**K. ASHLEY HUNNICUTT** | Executive Director  
**MARIA KRISHNAMOORTHY** | Eligibility and Volunteer Coordinator  
**SALLY MATHEWS** | Finance Manager  
**GABRIELA McCARTER** | Patient Service Representative  
**PAMELA SABELLA, ANP** | Adult Nurse Practitioner  
**KAREN TORTORA, RN** | Prescription Assistance Program Coordinator

*\* Staff Listing as of May 2025*





# LOUDOUN FREE CLINIC

A Claude Moore Foundation Grantee

THANK YOU TO OUR VOLUNTEERS,  
DONORS, SPONSORS, PARTNERS,  
AND COMMUNITY MEMBERS WHO MAKE  
OUR WORK AND IMPACTS POSSIBLE.

[www.loudounfreeclinic.org](http://www.loudounfreeclinic.org)

